



AGRICULTURE BUSINESS

- Certificate of Achievement in Agriculture Business Management

Students who complete the outlined course of study will be prepared for entry-level positions in Agriculture Business. Skills acquired include determining the most profitable levels of production for various farm enterprises, preparing and delivering an effective sales presentation for a familiar agricultural product, calculating and explaining the costs of production, creating a balance sheet, cash flow statement, and income statement for a farm business, evaluating and selecting computer hardware and software appropriate to agricultural business applications.

Program Contact: Kevin Woodard (RC) and Sam Rodriguez (MCCC) • Program Counselor: Case Bos

SEMESTER 1

COURSE NUMBER	COURSE TITLE	UNITS	ADVISING/ACTION NOTES (including elective suggestions, support services, embedded certificates etc.)
AGBS 1	Introduction to Agriculture Business	3	Apply for AGBS Course Sub for AG4 to earn AG Business Management Certificate
AGBS 2	Agricultural Economics	3	
AGBS 4	Computer Applications in Agriculture	3	
	TOTAL UNITS	9	Meet with your counselor to finalize your Student Education Plan (SEP)

SEMESTER 2

COURSE NUMBER	COURSE TITLE	UNITS	ADVISING/ACTION NOTES (including elective suggestions, support services, embedded certificates etc.)
AGBS 5	Ag Sales and Communications	3	
AGBS 3	Agriculture Accounting	3	
	TOTAL UNITS	6	Apply for Graduation with Certificate

This map is intended to be used as a tool in discussion with your counselor for the creation of your personalized Student Education Plan (SEP).

CAREER OPPORTUNITIES

Career opportunities include: Agricultural Managers, Business, Sales, Marketing, Purchasing