Complete the following program of study:

**Associate in Science Degree**

*(R.2040.AS)*

**Major requirements (31.5-34.5 units minimum)**

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
<th>Completed</th>
<th>In Progress</th>
<th>Planned</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCTG 40 – Applied Accounting</td>
<td>3</td>
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<tr>
<td>BA 5 – Business Communications</td>
<td>3</td>
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<tr>
<td>BA 10 – Introduction to Business</td>
<td>3</td>
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<tr>
<td>BA 46 – Calculator Applications</td>
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<tr>
<td>BA 47 – Careers - Business</td>
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<tr>
<td>BA 103 – Customer Service in Business</td>
<td>1.5</td>
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<tr>
<td>IS 15 – Computer Concepts</td>
<td>3</td>
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</tbody>
</table>

Complete one course from:

- BA 39 – Finite Mathematics for Business (3) *(units in parenthesis)*
- or DS 117 – Business Mathematics (3)
- or STAT 7 – Elementary Statistics (4) 3-4

**Complete one of the following options:**

**Option 1 – Marketing**

- BA 26 – Virtual Enterprise (3)
- MKTG 10 – Marketing (3)
- MKTG 11 – Salesmanship (3)
- MKTG 12 – Advertising and Promotion (3)
- MKTG 14 – Retailing (3)

**Option 2 – Hospitality**

- BA 12 – Introduction to Hospitality (3)
- BA 19V – Cooperative Work Experience, Occupational (2)
- BA 33 – Human Relations in Business (3)
- FN 20 – Sanitation, Safety, and Equipment for Food Services (3)
- OT 24 – Introduction to Telecommunications (1.5)
- OT 48 – Today’s Receptionist (1.5)

**Option 3 – Retailing**

- BA 26 – Virtual Enterprise (3)
- FM 123 – Fashion Image (1)
- MKTG 10 – Marketing (3)
- MKTG 14 – Retailing (3)
- MKTG 17 – Visual Merchandising (3)

Faculty Advisors: Dr. Anne Cremarosa (Reedley), Mr. Robert Haller (North Centers), Mr. Eric Nasalroad (Reedley)